

Response to the Financial Reporting Council's Consultation on TAS 300

Question 1

TAS 300 is sound and an impressive document.

As the Consultation Paper notes, it is the rise of risk transfers since its introduction which needs specifically addressing. The weakness of TAS 300 is in patchy compliance. Interested parties, including scheme sponsors, members and trustees, may not realise what should and could be provided.

TAS 300, when it came into force in June 2017, could have been a major step forward. It was well thought through and written. The major actuarial consultancies would appear to have glossed over or ignored its requirements. C-Suite Pension Strategies produced in 2017 a summary of key information that TAS 300 disclosures might have been expected to produce. It is attached.

Actuarial work stated to be compliant with TAS 300 should be tied back to relevant numbers. Where the information is linked to risk transfers rather than course correction over the long term, the need for compliance is greatly heightened. The central estimate and the level of prudence included should be more clearly set out. An example of particular current relevance is with life expectancy. When longevity assumptions include debatable and judgemental weightings for years and the CMI data does "not speak for itself", the level of prudence should be clear when value is being transferred.

Question 2

The decision to defer changes to TAS 300 is sensible given other recent and current consultations and calls for evidence. That delay might be accompanied by a stated raised expectation on compliance with the existing version.

Question 6

An area where there could be new actuarial work to be carried out is in relation to discretion. TAS 300 reporting should consider the value of discretion as an actuarial factor.

Most schemes have a discretionary power to raise or augment pensions. Actuarial work should note it and that trustees have confirmed with the sponsor whether there are circumstances envisaged in which the sponsor would support the use of discretion. In inflationary times this emerges as a relevant consideration.

TAS 300 compliant actuarial work is then confirming the downside risk and upside potential of the scheme for members.

For decision makers assessing bulk transfers there should be an available database of earlier deals.

The rapid rise of the risk transfer industry means actuarial work has to ensure that there is symmetry of information between parties. A lack of transparency about actual transactions and their impact should be a major sector issue. The impact of the risk transfers undertaken to date on a scheme in actuarial terms is difficult to trace. The proposal is that the actuarial work should:

- (i) Provide information on the move in value of risk transfers already made by the scheme – updated for current market rates.
- (ii) Include data on risk transfer transactions undertaken by others. The Risk Transfer Industry should collate details of deals and the key assumptions on which they were based to a central

database. The database should be used to highlight to those considering risk transfers and monitoring transactions what the consequences financially have been for deals to date.

The data from a central database, perhaps best kept by PPF, should be made available to the actuarial consultancies advising schemes on risk transfers and to sponsors.

TAS 300 data should inform IAS19 disclosures. Data on scheme specific risk transfer transactions can be available to sponsors for inclusion in sponsor's statutory accounts. Information provided to comply with IAS19 S135, S136 and S146 is often broad brush. Scheme specific information included in Statutory Accounts can be informed by reference to the wider transaction data made available by the risk transfer database. This will show the impact of longevity, inflation and interest rates on deals. Break down of values often shown as hash compilation numbers in OCI and summary notes, can then be explained. The financial impact of transactions can be far more transparent.

TAS 300 needs actuarial consultancies to comply as much as to be changed. The rise of the risk transfer market means the importance and quality of the data provided needs to be higher. "All risk transfers to a regulated insurer are good" has been a sector presumption.

Prudence levels need explanation. Prudence should not be used as a cover for a lack of quality in databases of the scheme. The level of demographic and individual data available should mean assumptions on numbers married, for example, should be held as empirical data.

Question 9

Risk transfer exercises should require a good risk analysis with numerical backing.

Actuarial work - providing trustees and members with data to enable them to analyse the impact of risk transfer transactions - should now include a calculation of the gap between full pension payments covered by the Financial Services Compensation Scheme and by the Pension Protection Fund.

The starting point to support risk transfers is the risk of "poor outcomes" for members. As scheme mature and more members are retired and with Court decisions on "tall poppies" in the Hughes and Hamilton cases the proportion of total payments rise that are PPF covered. An assessment of the economic real risk being run should be standard. The difference is now largely linked to inflation rates and potential increases.

The calculation should also highlight how the gap reduces over time as payments to members are made. What is the risk of sponsor failure in a given timeframe should be addressed given its financial status.

Just as PPF is interested in "PPF Drift" so should members and their advisors have a clear idea of what they are losing without PPF coverage – a well run, well financed, fully tested safety net with access to diverse sources of finance in extremis.

Question 10

The consultation rightly noted that, with market changes since 2017, a vibrant successful risk transfer market has developed. It should mean some analyses provided are upgraded because of their lasting economic impact on the scheme.

Technical Actuarial Standard 300 : Pensions

Key Number Checklist

Technical Actuarial Standard 300: Pensions was issued in December 2016 by the Financial Reporting Council. It applies to technical actuarial work after 1st July 2017.

Actuaries want more and more cash from companies to fund the pension scheme deficits they calculate. But how much of it is cash for caution? Under TAS 300, the actuary now has to supply this information and so the Finance Director can challenge prudence.

Ensure your actuary has filled in these numbers before you next meet.

TAS 300 Paragraph Number			
6	Communications shall include sufficient information to enable the user to understand the level of prudence in the assumptions and the resulting actuarial information.		
	Liabilities (£m)	Ex Prudence	Prudence
	Current valuation/report	--	--
	Life expectancy @ 65 years M/F	-- / --	-- / --
7	Communications shall include an explanation of, and reason for, any material change in the level of prudence from the previous exercise.		
	Liabilities (£m)	Ex Prudence	Prudence
	Last full actuarial valuation	--	--
	Life expectancy @ 65 years M/F	-- / --	-- / --
8	Communications shall explain how the discount rates used, or proposed for use, compare with the return that can be expected from assets invested according to any stated investment strategy, including any anticipated changes in that strategy.		
	Discount Rates %	Risk Free Rate	Discount Rate
	Current valuation/report	--	--
	Last full actuarial valuation	--	--
9	Communications shall explain how the return on assets assumed in a recovery plan compares with the return that can be expected from assets invested according to any stated investment strategy, including any anticipated changes in that strategy.		
	Recovery Plan %	Return on Assets (for recovery plan)	Return on Assets (per portfolio held)
	- Start of recovery plan	--	--
	- End of recovery plan	--	--
10	Where relevant, communications shall state if and how the assumptions used, or proposed for use, take account of employer covenant.		
	Sponsor Covenant	Ex Prudence	Impact
	- Recovery plan length (years)	--	--
	- Discount rate (%)	--	--
	- Asset out-performance (%)	--	--

Now you can shine light in on actuarial magic